

BARTLE HALL CONVENTION CENTER, KANSAS CITY, MISSOURI



Client: Stifel, Nicolaus & Company
Project Type Food and Beverage Operational Assessment
Years of Service 2017

Stifel, Nicolaus & Company engaged HVS Convention, Sports & Entertainment to forecast the financial operations of a food and beverage operation under an Exclusive Catering Agreement between the City of Kansas City and the developers of the proposed Loews Convention Hotel. The Agreement would grant exclusive rights to perform catering services at Bartle Hall Convention Center to the Developer. The HVS report provided an estimate of the financial operation that would result from the Agreement and showed our estimates of Developer compensation and cash flows to the City.

CARNEGIE SCIENCE CENTER, PITTSBURGH, PENNSYLVANIA



Client: Carnegie Museums of Pittsburgh
Project Type Feasibility
Years of Service 2016

Carnegie Museums of Pittsburgh engaged HVS Convention, Sports & Entertainment to conduct a feasibility study of a proposed multi-purpose event space at the Carnegie Science Center in Pittsburgh. The study assessed current and potential demand for the banquet center and provided recommendations on market orientation that would maximize its ability to serve social events and group demand and included demand and financial projections. The multi-purpose event space was part of the new Science Pavilion, a 10,000+ square foot multi-purpose event space anticipated to occupy the 4th floor of the new Pavilion. Carnegie Museums asked HVS to assess the performance and feasibility of the proposed multi-purpose event space and determine its return on investment.

LIBERTY SCIENCE CENTER, JERSEY CITY, NEW JERSEY



Client: Liberty Science Center
Project Type Market Analysis
Years of Service 2016

Liberty Science Center engaged HVS Convention, Sports & Entertainment to provide preliminary planning services for a conference and event center located at the proposed SciTech Scity in Jersey City. Liberty Science Center is an interactive science museum located in Liberty State Park, adjacent to the Statue of Liberty. The scope of services included an analysis of historical event activity at the Liberty Science Center, review of the SciTech Scity development plan, review of competitive and comparable venues, estimates of potential event demand, and building program recommendations for the proposed venue. SciTech Scity is to be located on a 16-acre site adjacent to the Liberty Science Center.